



Strategic Development Manager

Li-Ve Tasmania is a leader in disability services, offering flexible and person-centred supports to suit the needs of people and their families across Tasmania.

We are seeking a highly motivated and values-driven **Strategic Development Manager** to provide strategic analysis and advice within the Executive and to the CEO and Board. The position is **fixed term for 12 months, full-time (negotiable)** and has state-wide responsibility. Our offices are located in Launceston and Hobart. Inter and Intra-state travel will be required.

Reporting to the CEO, you will be required to provide input, analysis and oversight, over strategic initiatives. You will be required to identify and define major sources of growth and associated initiatives, conducting due diligence and skilled assessment of development opportunities for the Organisation.

You will contribute in this role by:

- Developing strategies and plans that support sources of growth in line with our strategic plan;
- Identifying and considering potential partnership opportunities;
- Reviewing geographical expansion opportunities;
- Developing business proposals backed by researching opportunities and viable income streams;
- Working with the Leadership Team and Executive to develop knowledge and expertise to support the Organisation's strategic objectives;
- Ensuring a high level of confidentiality with regards to the Organisation, including the Executive, Board and Committees;
- Alignment and promotion of our values of Authentic, Spirit of Togetherness, Infectiously Positive, Resourceful, and Respectful.

Experience and skills required:

- Demonstrated strong commercial acumen, stakeholder engagement and influencing skills;
- Ability to discover the great potential and opportunities within a volatile, uncertain, complex and ambiguous operating environment;
- Demonstrated ability to assess the economic, social, organisational and participant impacts of strategic proposals;
- Demonstrated ability to build collaborative, empathetic and productive relationships;
- An action-orientated leader who is measured and decisive and articulates clear pathways to realise the organisation's strategic goals;
- Relevant experience in or an association with the disability sector, or ability to immerse one's self in understanding the NDIS environment;
- High level knowledge of current trends and issues within the National Disability Insurance Scheme (NDIS) to ensure the delivery of quality participant services, best practice and continuous improvement concepts and strategies;
- Appropriate tertiary qualification with extensive relevant work experience, or a combination of relevant work experience and/or education.

Successful candidates will also be required to successfully meet the requirements of a pre-employment health assessment and National Police Check.

Li-Ve Tasmania is an Employer of Choice and offers attractive salary packaging options.

If you would like to obtain a position description or for further information about this opportunity, please contact Human Resources via 03 6227 5400 or careers@livetasmania.org. To apply, please submit your application to careers@livetasmania.org with "**Strategic Development Manager**" in your email subject line, or post to:

Li-Ve Tasmania
Human Resources
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